

## Cost Summary for Ontario Psychological Association

### Option 1: Full Medeo Solution

Medeo is a secure web-based medical communications technology service licensed by healthcare providers to deliver virtual care to their patients. Service includes secure, private video visits, clinical workflow and appointment management tools, secure messaging (synchronous and asynchronous), practitioner secure chat, e-charting, and integration with medical devices. A JSON REST API for integrations.

Description	List Price	Exclusive Member Discount	License Tiers	Exclusive Member Pricing
MedeoSoftware Provider License: Messaging + Video	\$149/Month/Provider	10%	1-500	\$134.10
		25%	501-1,000	\$111.75
		35%	1,000+	\$ 96.85

### Option 2: Secure Messaging Only

Description	List Price	Exclusive Member Discount	License Tiers	Exclusive Member Pricing
<b>Medeo Provider Subscription: Messaging Only</b>	\$17/Month/Provider	10%	1-500	\$15.30
		25%	501-1,000	\$12.75
		35%	1,000+	\$11.05

### ADDITIONAL FEES:

DESCRIPTION	UNIT PRICE
Remote training and additional services are available at fee for service rates invoiced hourly as used, with a minimum charge of 15 minutes.	\$175/Hour

#### Notes & Assumptions:

- The goal of this partnership is to achieve meaningful Medeo adoption across the 1,800+ OPA Members. Special OPA pricing has been developed to help facilitate this adoption.
- OPA & QHR will work together to ensure meaningful Medeo adoption occurs
- OPA & QHR agree to publish a joint press release
- OPA & QHR agree to allow each other to promote the other organization and the partnership
- OPA & QHR agree to co-market to OPA members as well as the ability to create, but not limited to:
  - Documentation and/or website presence on both organizations' websites, stating that Medeo is the preferred virtual care solution of the OPA.
  - Co-exhibiting opportunities if available at industry related shows.
  - Agreed upon marketing emails & faxes
- OPA will provide QHR with up to date membership list in order to determine the tiered discount thresholds, etc. OPA authorizes QHR to OPA members.